



DEPARTMENT OF THE NAVY
NAVAL AIR SYSTEMS COMMAND
NAVAL AIR SYSTEMS COMMAND HEADQUARTERS
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IN REPLY REFER

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Ser AIR-2.3.2.1/03-072
28 October 2003

Potential Offerors:

Your organization is invited to submit a proposal for the Multi-mission Maritime Aircraft (MMA) Program System Development and Demonstration (SDD) effort under request for proposal (RFP) N00019-03-R-0035.

One offeror will be selected on the basis of its proposal being the **best value** to the Government, all factors considered. Prospective offerors are advised that a proposal meeting the solicitation requirements with the lowest cost may not be selected if award to a higher cost offeror is determined to be more advantageous to the Government.


All proposals will be evaluated for compliance with the terms, conditions and requirements set forth by the solicitation. Proposals will be evaluated using four factors: technical, past performance, cost, and experience. The technical factor is more important than each of the other individual factors (past performance, cost and experience). The past performance and cost factors are of equal importance. The experience factor is less important than either the past performance or cost factor. All evaluation factors other than cost, when combined, are significantly more important than cost.

The Government intends to evaluate proposals and award a contract without discussions with the offerors. Therefore, each initial offer should contain the offeror's best terms from a technical and cost standpoint. However, the Government reserves the right to conduct discussions and request proposal revisions if it is determined to be in the Government's best interest.

The RFP with all attachments, excluding the Performance Based Specification (PBS), will be posted to the NAVAIR website (http://www.navair.navy.mil/doing_business/open_solicitations/). The RFP with all attachments, excluding the classified portion of the PBS, will also be posted to the MMA secure website. Copies of the approved contract data requirements lists (DD Forms 1423) and the entire PBS will be provided by mail.

Any questions concerning this procurement should be submitted in writing to the Contracting Officer. Communications between your organization and the MMA Integrated Project Team (IPT) or other personnel participating in the source selection concerning the requirements of the RFP, prior to contract award, are inappropriate. As a recipient of this RFP you are advised not to attempt such communications. Communications between MMA IPT personnel and your organization concerning the existing Component Advanced Development (CAD) contract must be strictly limited to areas required for CAD contract execution.

Sincerely,


GREGORY E. DENMAN
Contracting Officer